

Progress Product Lead

Location: London, UK, with some flexibility for exceptional candidates that can frequently travel to London from elsewhere in the UK and Europe.

Apply by: Thursday 17th September 2026

Job Purpose and Background:

The Science Based Targets initiative (SBTi) seeks a **Progress Product Lead** to shape and deliver the Progress Framework — SBTi's leading product for informing companies in all sectors and regions on the progress they are making towards net zero. This exciting role is pivotal for evolving SBTi's value proposition from ambition-setting to delivering actionable insight into real-world corporate transformation.

Built on forward-looking indicators that reveal transition actions ahead of lagged emissions reporting, the SBTi Progress Framework tracks corporate transition implementation at company and system level. This role will enhance its impact through applying corporate product development craft to translate the Progress Framework's strategic ambition and technical methodology into a valuable, actionable peer benchmarking platform. This progress benchmarking product will privately reveal companies' relative positions in capital asset decarbonisation, low carbon energy procurement and supply and value chain decarbonisation — helping them to individually and collectively strengthen net zero emissions delivery.

The successful candidate will bring strong product experience and instincts and a delivery-focused, collaborative approach — working effectively across a five-person team and with pilot companies to translate methodology and technical requirements into a credible, high-impact product.

About the SBTi:

The SBTi has been incredibly successful in recent years, setting emissions reduction targets with around 11,000 globally. It has particularly extensive corporate networks in the United States, the UK, Europe and Asia. It is widely regarded as setting the Gold Standard for corporate climate action.

In the next phase, SBTi will evolve its approach, through target setting that better reflects corporate transition risks and opportunities; and working with companies at the system level on the implementation journey. This is set out in the SBTi's [recently published five-year strategy](#), to be implemented through the Corporate Net-ZeroStandard Version 2 and sector approaches currently under development.

Success in five years will be an expanded community of companies working to meet science-based targets, with particular growth opportunities in emissions intensive sectors, in Asia, and through supply chains that already have targets. The SBTi will also play a

leading role facilitating learning about implementation of the corporate net-zero transition, together with identifying and addressing barriers to implementation through close working with partners.

The SBTi is an independent legal entity, registered as a charity in the UK. It is a mission driven organisation, with employees who are committed, professional and capable; there are just under 200 employees, with hubs in Mexico City, London and Berlin. Revenues are from a combination of commercial activity (i.e. payments for validation services) and philanthropic funding.

The CEO of the organisation is David Kennedy, who brings a twenty year track record of leadership and impact on energy and net-zero, in the UK, Europe and internationally. The Chair of the SBTi's board is Francesco Starace, who was previously CEO of the Italian energy utility ENEL. The board includes representatives of partner organisations, together with members who bring business experience together with leaders of international climate action.

For more information, please visit www.sciencebasedtargets.org

Key Responsibilities:

- **Vision and roadmap:** Define and drive the product vision and roadmap for the Progress Framework platform across Concept & Validation, Prototype, MVP, Pilot, and Launch. Own the stage-gate process and bring product perspective to trade-offs between methodology input, data availability and delivery.
- **Customer discovery:** Lead structured discovery with pilot companies (e.g. Tesco, Vodafone, Eneco) to validate demand and shape the product around real needs. Fold UX feedback into defined success metrics - completion rates, benchmarking accuracy, user adoption - per release and apply these to guide product iteration.
- **Methodology translation to corporate end-user need:** Convert the Progress Framework's technical indicator design into a clear end-product specification, bringing credible domain expertise in corporate decarbonisation and carbon accounting to ground methodology design choices in real-world corporate practice.
- **Oversee progress data management:** Ensure the progress data pipeline and outputs meet product needs — prioritising data requirements against the roadmap. Supervise and task the reporting Data Manager to build a flexible, AI-enabled data infrastructure that supports a credible, user-ready benchmark product while maintaining company data confidentiality.

Experience and Skills:

- **Product development experience:** Strong data-driven product development experience — having shaped and built a successful product, ideally within a startup or corporate innovation setting.
- **Startup or consultancy exposure:** Experience in the startup world or management consultancy, demonstrating comfort operating in fast-paced, build-from-scratch environments.

- **Corporate exposure:** Substantial corporate exposure, with a credible understanding of how large companies operate, make decisions, and engage with external reporting and standard-setting frameworks.
- **Analytical foundation:** 5+ years of relevant professional experience, demonstrating comfort working with quantitative technical material. Formal analytical background or training - e.g. in science, engineering, or economics beneficial.
- **Communication skills:** Excellent written, visual and verbal communication skills, comfortable working directly with technical and methodology experts and translating complex concepts for a corporate audience.

Important information before you apply:

- This is a full-time role based in London, with some flexibility for exceptional candidates that can frequently travel to London from elsewhere in the UK and Europe, with a salary dependent on experience.
- Interested candidates should be legally allowed to work in the specified countries and already be visa holders. **The SBTi cannot sponsor working visas.**

If you are interested, please complete our [application form](#).

Due to the high volume of applications we receive, only shortlisted candidates will be contacted. Thank you for your interest in SBTi.

What we offer:

- Working in one of the most successful and fastest-growing initiatives driving climate action.
- Exciting and challenging tasks in a dynamic, international, innovative, and highly motivated team.
- Training and development.
- Attractive holiday package plus public holidays in your country.
- Competitive NGO salary range

SBTi is an equal opportunity employer - committed to building an inclusive workplace and diverse staff, where all can thrive. We welcome and strongly encourage applications from candidates of all identities and backgrounds, and do not discriminate based on race, color, religion, gender or gender identity, sexual orientation, national origin, disability, or age.